Fiscal 2019 was a momentous year for the Guide Dog Foundation. We continued our relationship with NBC and the TODAY morning show. Puppy Sunny was introduced in February 2018 and raised on air by one of our guide dog mobility instructors as part of the “puppy squad” raised on NBC stations around the country.

Sunny ultimately was placed as a facility dog at the Henry Viscardi School at The Viscardi Center where he works with children with severe disabilities. Sunny is one example of how we will find careers for our dogs so they can serve others in some capacity.

“Dogs do speak, but only to those who know how to listen.”
—Orhan Pamuk, My Name Is Red
We underwent our five-year assessments by the International Guide Dog Federation and Assistance Dogs International. Their purpose is to ensure we consistently follow the highest standards for the humane and ethical treatment of the dogs in our programs, maintain educational benchmarks for trainers and apprentices, and have procedures in place for consumers during the application and acceptance process. We were once again reaccredited by both international regulatory bodies.

During our previous fiscal year, we increased our ranking with GuideStar, moving from Silver to Gold to Platinum. We’re proud to report that the Guide Dog Foundation has once again earned the Platinum Seal of Transparency for 2019.

Our second canine couture fashion show – Dogs on the Catwalk – was a huge hit and built on the success of the previous year. We once again partnered with Anthony Rubio to showcase his designs for women’s wear and pet fashion.

Between the Guide Dog Foundation and America’s VetDogs, we trained and placed a record number of assistance dogs during the fiscal year.

From the moment someone who is blind or visually impaired meets their new partner, they’ve taken the next step to harness their future and live without boundaries.

Thank you for helping make this happen.

Sincerely,

Don Dea
Chair of the Board

John Miller
President and Chief Executive Officer

This year, we’ve revamped the look of the annual report and included more visual representations of our impact so you can see at a glance the successful year we had.
Our Consumer Services and Field Services teams had 18,700 points of contact* with program applicants, graduates, and members of their support networks (agencies, medical professionals, and family members)

*estimated

Program Impact

Student Relations and Graduate Services

We partner with blindness agencies and other organizations that provide services to people who are blind or visually impaired to present guide dog lifestyle workshops, so we can reach out to new and potential students. During a workshop, a guide dog instructor will discuss guide dog training; white cane use versus guide dog use; the application process, training, and aftercare offered by the Guide Dog Foundation. At the end of the workshop, participants get real-world experience with a guide dog as they go for a demo walk.

In New York, we held workshops at the Lighthouse Guild, Helen Keller National Center, and the Northport VA Medical Center. We also hosted a group of young people from the Helen Keller Tween program. Our field representatives and guide dog instructors made numerous visits to blindness agencies throughout the country, including Pittsburgh, Pennsylvania; Milwaukee, Wisconsin; and Louisville, Kentucky.

We maintained our leading role in advocating for the rights of individuals with disabilities to be accompanied by their guide dogs anywhere that's open to the public. Three members of our staff applied to serve on the Air Carrier Access Act (ACAA) Advisory Committee. This committee reviewed the ACAA as it relates to flying with service and emotional support animals. In addition, our staff has also been involved with Assistance Dogs International in drafting a position paper on flying with service animals.

As part of our ongoing relationship with the Transportation Security Administration (TSA), we began incorporating visits to Islip MacArthur Airport as part of our residential team training. Students on class will be able to have a practice run through a TSA checkpoint with their new guide dog prior to their return flight home and may also be able to board a commercial airplane during the airport visit.
Two of our staff members who are guide dog handlers were invited by the TSA to participate in the filming of a video that will be used in the training of all TSA agents across the country. The video details best practices for providing safe and appropriate screening for assistance dog handlers passing through airport security. We also participated in a focus group to discuss the training of TSA officers to promote the TSA’s compliance with Section 1950 of the 2018 FAA Reauthorization Act, which calls for improvements for the screening of passengers with disabilities.

Our Consumer Services office partnered with Disability Rights New York to provide service animal and disability access training to owners and staff of the National Historic Landmark Stonewall Inn, after video of a doorman refusing access to one of our guide dog graduates and her guide dog went viral. The owners of the Stonewall Inn were respectful and proactive in addressing this issue and responded immediately to our outreach with an invitation to educate them and the owners and employees of other bars in the Greenwich Village neighborhood.

Field Rep Home Visits in FY 2019

127 Visits | 30 States
Jana Schroeder | Oscar

Jana Schroeder has made service to others her life’s work. A Quaker, she worked for a number of years doing criminal justice advocacy in prisons. Today, she works for Earlham College in Indiana, where she’s the director of community engagement, helping students participate in local community service projects. Although she was a cane user, she thought a guide dog would better help her better navigate the campus and encourage her to be more active. In addition to attending live concerts when she can, she travels frequently, and has even gone zip-lining. Her other “claim to fame” is that she was a contestant in the national spelling bee when she was a kid. She went out in the first round, she laughs, but at least she got to see Washington, DC.
Foundation giving remained strong in fiscal 2019, and we welcomed back several family foundations that had not given to the Guide Dog Foundation in a number of years.

Community fundraisers were a popular avenue for supporters to raise money to support the Guide Dog Foundation. We also saw an increase in giving via social media outlets such as Facebook and Instagram.

Sponsorships remain a strong revenue generator. In fiscal 2019, 57 new puppy sponsorships were fulfilled, resulting in almost $420,000 in revenue and 73 dogs named.

Workplace giving and the Combined Federal Campaign are ways donors can also support the Guide Dog Foundation through payroll deductions. For the fiscal year, our participation in the CFC and other workplace giving programs raised nearly $100,000, which represents a 31 percent increase over the past fiscal year.

In FY 2019, we added 6,300 new donors who support our mission.
Dog Training

In fiscal 2019, the Guide Dog Foundation underwent its annual five-year accreditations with the International Guide Dog Federation and Assistance Dogs International. The IGDF visited us in October 2018 to observe our training practices and to interview graduates and staff to determine if we met all IGDF standards. Following on the heels of IGDF was ADI, whose assessors came out in November to perform their assessment. We received notice in January 2019 that the Foundation had been reaccredited by both the IGDF and ADI.

During fiscal 2019, the Guide Dog Foundation continued its partnership with NBC and the TODAY morning show to raise Sunny, a yellow Labrador Retriever, on air. Sunny was part of a five-member “puppy squad” who were raised at NBC affiliates around the country: Izzy in Atlanta; Camden in Baltimore; Brady in Boston; and Zuma in Los Angeles. Camden was placed with a veteran through our sister organization, America’s VetDogs, while Brady and Zuma were released from our programs. Puppy Izzy returned to our campus and is currently working with our trainers while we determine his final career. Sunny was placed as a facility dog with the Henry Viscardi School at The Viscardi Center, which provides services to children with severe disabilities.

The New York Islanders, a professional ice hockey team based in the New York metropolitan area, also hosted their own puppy with a purpose over the past year. Puppy Radar has returned to our campus for his advanced training as a guide dog for someone who is blind or visually impaired.

We initiated building testing for all of our guide dogs, a new addition to outdoor testing. While wearing a blindfold, a guide dog instructor works a dog inside a building (such as a mall) to determine how well the dog maneuvers around individuals; finds escalators, elevators, stairs, and identifies when to stop; how it handles the use of the gentle leader and wearing booties; and other aspects of guide work.
We continually test a dog’s performance throughout its training, beginning with preliminary testing at four weeks into the training cycle (after a dog has returned to campus for its formal training as a guide dog) to ensure a dog is following a straight line, stopping for curbs, and avoiding obstacles.

We enlisted our volunteers to help with dog distraction work in training areas around Long Island as well as pedestrian clearance work in shopping malls. By exposing a dog to as many situations and experiences as possible, we ensure it is comfortable in all types of environments.

Our goal is to make sure that every team we graduate is as safe as possible.

We have implemented a “Demo Dog” pilot program within our volunteer services operations. In this program, a dog that has a strong ability to demonstrate guide dog skills in a controlled environment (but is unsuitable for placement with a consumer) has been placed in an adoptive home that is willing to have the dog be available for our trainers to utilize as part of our education and outreach activities. The dog can successfully perform supervised “blindfold walks” and act as an ambassador for our program when we meet with agencies and potential new clients.

We donated two puppies to the Israel Guide Dog Center for the Blind in August 2018, and they are off to a great start in their new puppy raising homes. We are hoping the pups will be used for breeding to strengthen the Israel Guide Dog Center’s breeding colony.

Changes in our guide dog class schedules allowed our campus-based guide dog instructors to assist our field representatives in performing home interviews and providing phone support, service dog recertifications, and emergency visits to consumers. This resulted in faster response times to consumer requests for assistance. An added bonus has been that the application process has been accelerated.
FY 2019 Guide Dog Graduates

June-July 2018

July-August 2018

October 2018

October-November 2018

November-December 2018

Jan-Feb 2019

January-February 2019

March-April 2019

May 2019 (1st Class)

May 2019 (2nd Class)
Breeding and Puppy Program

We completed a reconfiguration of the kennel space in our boarding kennel as part of our ongoing biosecurity enhancements. We have relocated the puppy section of the kennel to a more isolated area, which also provides an additional 10 square feet of kennel space for each pair of pups being housed in the boarding kennel.

To enhance our puppy socialization, we created a new volunteer opportunity called “puppy starters” for volunteers who are eager to work with young pups but who are unable to commit to a full year. This allows us to get the puppies out of the kennel, which helps prevent overcrowding in our nursery and increases opportunities for positive socialization. Our home socialization program, which provides 6- to 8-week-old puppies with new experiences before being placed with raisers, also helps to reduce crowded kennel conditions and prepares them for their future careers.

Our puppy raising programs at the University of Georgia Athens and University of Maryland are thriving. There are about 100 puppy raisers and 145 additional volunteers at UGA, and 40 raisers and 21 puppy sitters at UMD. We began talks with several Long Island and Pennsylvania colleges, as the collegiate model has positive growth potential, as evidenced by our experiences in Georgia and Maryland.

We continue in our efforts to promote animal health by participating in responsible and safe research projects with our veterinary partners. This year, some of our dogs participated in a study that will help to determine if Rhopressa, a drug already used to treat glaucoma in humans, can also be effective in the treatment of glaucoma in dogs.

418 puppies were born on our campus
293 Labrador Retrievers
53 Lab/Golden cross
29 Golden Retrievers
29 ¾ Lab/Golden cross
14 Standard Poodles

“home checks” to help the prospective puppy raiser move along the process and start their raising experience. In addition, we carefully planned puppy class locations and outreach events to give us the most exposure to as many people as possible.

Our dogs get around!
286 puppies and dogs were transported on 33 trips, a total of 18,290 miles!
Public Education

The Guide Dog Foundation continued its partnership with NBC and the TODAY morning show, and the puppy squad that made its debut in 2018 finished up on their respective NBC affiliates. The partnership with NBC and its affiliates gave us the opportunity to reach an audience of millions to educate them about guide and service dogs, as well as etiquette and accessibility laws pertaining to assistance dogs and people with disabilities.

As his time at TODAY came to an end, Sunny took on a new assignment with NBC Sports and became the “Stanley Pup” correspondent. Sunny and his trainer, Olivia Poff, traveled more than 10,000 miles across the country covering the Stanley Cup Playoffs.

Sunny was placed as a facility dog with the Henry Visardi School at The Viscardi Center where he works with children with severe disabilities who may require medical intervention during the school day.

As part of our partnership with the Islanders, the Foundation hosted several tables at Nassau Coliseum games to help generate awareness for the services we provide to people who are blind or visually impaired.

The Guide Dog Foundation teamed up with the University of Maryland as part of the university’s “Do Good” PSA campaign. This grew out of the puppy raiser group at UMD; the university wanted to highlight the good work the students were doing. The video featured Guide Dog Foundation graduate Samantha Ambrico-Custer; UMD puppy raiser Laura Werber, who was instrumental in creating the college’s puppy raising group; and puppy program representative Deana Stone, who raised puppy with a purpose Camden for WBAL-TV. The PSA aired throughout the academic year on broadcast TV during UMD sporting events and programs.

On-Campus Talk and Tour Program

48 tours | 542 guests
Chi Han | Memphis

Chi Han was born with retinitis pigmentosa, but her vision did not become an issue until she was in her 20s. As her vision grew progressively worse, she began to withdraw from her friends and social life, embarrassed to use the white cane in front of them. To combat her isolation, Chi made the decision to get a guide dog. She trained with her guide dog in 2018 in what was, she says, “a very emotional journey.” Now that she has her guide dog, “I feel liberated. I feel independent.” With a background in fashion merchandising, Chi has become an entrepreneur and is moving forward with her life.

Media Outreach

Total Appearances 3,500+
Number of times the Guide Dog Foundation was mentioned in online, print, or broadcast media

Total Audience 875 million+
Estimated circulation and viewership as reported by the media outlet

Ad Value $16 million+
Estimated cost of buying media coverage for the organization

The Guide Dog Foundation was invited by the ADA National Network to participate in a Twitter Chat on International Guide Dog Day. We ran the event on our official Twitter page and fielded questions about guide dogs and accessibility issues.

The Guide Dog Foundation partnered with The Metropolitan Museum of Art (almost 2 million followers) for Facebook Live videos that featured Olivia Poff and Sunny demonstrating guide dog training and The Met’s accessibility programs. The first video aired in September 2018 and highlighted how the museum welcomes individuals with service or guide dogs. For the second presentation, Sunny and Olivia took their “blindfold test” in the American Art wing; there were more than 24,000 views. We are continuing to nurture the relationship with The Met and are looking into partnering with them for guide dog/service dog training on a monthly basis.
Matt Sherwood’s career was taking off and he had just gotten married. But within a span of a few days, he was blind. With the positive attitude and determination that has informed his life, Matt focused on the challenges he could overcome. For many years, he used the white cane, but found that he often ran into hanging signs and scaffolding. He finally decided it was time for a guide dog. After training with his dog in 2018, he says, “Being with Chris, I have eyes again. It’s awesome. He navigates through crowds like a running back. Areas where I used to have anxiety and fear on my commute are a breeze now. I just hold on to the harness and trust him.”

Pet IQ invited the Guide Dog Foundation and America’s VetDogs to join them in ringing the opening bell at Nasdaq on April 24, which was also International Guide Dog Day. Sunny, the “puppy with a purpose,” and Manny Koutalides, a VetDogs graduate, and his service dog also joined us.

Our attendance at disability conferences gives us the opportunity to present our services to a receptive audience. Staff from our training department and consumer services office attended several conventions this fiscal year: National Federation of the Blind (NFB), the American Council of the Blind (ACB), the National Organization for Albinism and Hypopigmentation (NOAH), and the Association for the Education and Rehabilitation of the Blind and Visually Impaired (AER).

We came away from the conferences with more than 75 new connections with potential program applicants.

At the AER conference we connected with orientation and mobility instructors, who are a key referral for potential applicants. As a result of our conference participation, one of our field representatives attended an exclusive, invitation-only social event for people with retinitis pigmentosa and/or Usher syndrome. The Guide Dog Foundation was the only guide dog school invited to the event, and we were able to connect with over 70 potential program applicants.
The following individuals, foundations, and corporations have made gifts of $10,000 and above to the Guide Dog Foundation during the fiscal year 2019. We are grateful for their support of our mission to serve people with disabilities.
Major Donors | Estates

The following individuals remembered the Guide Dog Foundation in their wills or made bequests to support the Foundation. These gifts ensure people with disabilities will have the opportunity to live without boundaries, thanks to the assistance dogs at their side.

Estate of Julia T. Baker
Estate of Lela Fay Bishop
Estate of Gloria Borglum
Estate of Barbara F. Brown
Estate of Betty P. Burke
Estate of Virginia D. Close
Estate of Leroy E. Cox
Estate of Muriel J. Doliber
Estate of Diane Frydrych
Estate of Olga I. Gardas
Estate of Salvatore Frydrych
Estate of Alice Kozel
Estate of Marion Lipp
Estate of Sandra E. Oland
Estate of Odette L. Pantelich
Estate of Janey Peisker
Estate of Arleen E. Peterson
Estate of Walter H. Samaritter
Estate of Alphonse Scordato
Estate of Ann Sheetz
Estate of Linda L. Sherman
Estate of Harriet Bunting Shirley
Estate of Joyce C. Tallman
Estate of Antoinette Vita
Estate of Abie Werth
Estate of Mary Louise Wilhelm
Estate of Donald E. Will
Estate of Linda Wisniowski-Riggs
Estate of Alice J. Wolfe

The Guide Dog Foundation has made every effort to ensure the accuracy of the names on this list.

Sponsorships

The Guide Dog Foundation would like to thank the following individuals, families, corporations, foundations, and service clubs for their generosity in sponsoring future guide or service dogs.

**Freedom** ($150,000)
Living Trust of Lorraine Kozlowski

**Kennel** ($10,000)
In Memory of Ryan Mullen

**Class** ($8,500)
Randy & Pam Foster

**Nursery** ($7,500)
The Sibley Family

**Puppy and Dog** ($6,000)
Anonymous
Anonymous
Anonymous
Athens Puppy Raisers
Babylon Lions Club
Barbara & Frank Bonomo
Ms. Lee Bates
Bridgehampton Lions Club
John F. Briggs
Mr. Robert Carson
Ms. Joan C. Castle
Ms. Charlotte M. Cook
Ms. Laura Cook
CooperVision
Hatch
Woody
Scout
Kirby
Rob
Stevie
Ida
Al
Ella
Nancy
Susie
Wally
Sylvester
Cooper

Mr. Ralph P. Coppola
Andre’ Kaysel V. Cruz Family
Curt & Darcy Riess Family Foundation
East End Lions Club
Mr. Richard G. Evelyn &
Mrs. Sheila Leonard
Mr. & Mrs. Al Fortunato
Martin Franken
Martin Franken
Stewart & Nancy Gittelmann
Hampton Bays Lions Club
Hampton Bays Lions Club
Hampton Bays Lions Club
Hampton Bays Lions Club
Mrs. Marie Hedbavney
Ms. Bonnie Hitz
Marian & Rick Hollman
Sue Jennings
Sue Jennings
Sue Jennings
Sue Jennings
Sue Jennings
Sue Jennings
Sue Jennings
Sue Jennings
Eleanor
Frida
Susie
Daisy
Casey
Plato
Bella
Domenick
Tina
Benji
Charlie
Jetty
Pety
Rosie
Ruby
Trevor
Todd
Mo
Jessie
Benny
Buff
Woobs
Hondo
Harley
Picozi
Bev
Maudie
Recognition Day

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<td>Sue Jennings</td>
<td>Donna</td>
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<td>NYSAE</td>
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<td>Ms. Amanda A. Jensen</td>
<td>Ash</td>
<td>Mr. &amp; Mrs. Michael O’Neill</td>
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<td>Raymond</td>
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<td>Mr. Richard W. Southgate</td>
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<td>Marilyn</td>
<td>Christian &amp; Jeannette Tully</td>
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The Guide Dog Foundation has made every effort to ensure the accuracy of the names on this list.
Puppy Raisers

The Guide Dog Foundation would like to thank the following individuals and families for opening their homes and their hearts to help raise guide dog puppies that were born during the fiscal year July 1, 2018, to June 30, 2019.

<table>
<thead>
<tr>
<th>Name</th>
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<td>Katherine Cope</td>
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<td>Max</td>
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<td>Jean</td>
<td>Dianne Cown</td>
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<tr>
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<td>Imelda</td>
<td>Sanjana Das</td>
<td>Arnie</td>
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<td>Susie</td>
<td>Ann Davin</td>
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<td>Genesis Davis</td>
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<td>Mollie Jane</td>
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<td>Lefty</td>
<td>Kasey Dondershine</td>
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<td>Coda</td>
<td>Amanda Dowling</td>
<td>Captain</td>
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<td>Jennifer N. Draney</td>
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<td>Jacques Du Plessis</td>
<td>Walter B.</td>
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<td>Luisa</td>
<td>Susan Duff</td>
<td>Jo</td>
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<td>Deborah Elks-Abuhoff</td>
<td>Skye</td>
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<td>Karis &amp; Neal Brown</td>
<td>Sammy</td>
<td>Jeff &amp; Beth Elzemeier</td>
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<td>Freddie</td>
<td>Katie Amina Embser</td>
<td>Belle</td>
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<td>Meghan Brown</td>
<td>Zoe</td>
<td>Gregg Ernst</td>
<td>Ralph</td>
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<td>Gil</td>
<td>Holly Eschrich &amp; Eric Newton</td>
<td>Harold</td>
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<td>CiCi</td>
<td>Hannah Farhadi</td>
<td>Rose</td>
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<td>Sandy</td>
<td>Mike &amp; Georgie Farmer</td>
<td>Harmony</td>
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<td>Zeta</td>
<td>Nancy Feole</td>
<td>Clancy</td>
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</table>
Marisa Finn                                           Bergie
Anna Fisco-Aubree                                     Krista & Dave Hughes
Brian & Diane Fleming                                  Starburst
Taylor Foster                                         Bob
Taylor Francis                                        Buddy
Alana Frederique                                      Bebe
Thomas Frezza                                         Sparky
Lois & Bill Gagne                                     Harry
Amber Ganoel                                          Sonny
Allison Garner                                        Maituk
Elysa Garyn                                          Leona
Holly Gaylor                                          Bert
Georgia Gaylor                                        Bert
Barbara Gemmell                                       Alexander
Dex
Regal
Crunch
Taylor Hill                                           Lucky
Maggie Reese Hines                                   Boxy
Sierra Hoadley                                       Talia
William Hoisk                                        Breezie
Kamal Hottinger                                      Patricia Irizarry
Dex
Scott Howart                                          Charlie
Krista & Dave Hughes                                  Bob
Nathan Hunt                                           Elise Hynd
Barbara & Greg Ingargioli                              Barbara & Greg Ingargioli
Suzy & Andy Jampoler                                  Suzy & Andy Jampoler
Rita & Wally Jensen                                   Millie Jernigan
Lucky
Sally
Sally
Ruby
Mary
Paula Giardinella                                    Colonel Potter
Debbie Ginsberg                                      Margaret
Amanda Goldman                                        Benny
Destiny Goldsmith                                     Arc
Claudia Goodwin                                      Digger
Katelyn Grajewski                                     Liz
Mary Green                                           Mirabelle
Ellen Greenspan                                      Harry
Lauren Griffin                                       River
Madison Grubbs                                       Cal
Alexandra Guest                                      Beth
Joselyn Gutierrez                                     Ida
Jana Haas                                            Billy
Eliot Haas                                           Billy
Nicole Habbit                                       Archie
Katherine Haithcox                                   Venus
Katherine Haithcox                                   Patsy
Michelle Halada-Schmid                                Watson
Jasmine Hallock                                      Anna
Paige Hamby                                         Tweety
Jahi Hamilton                                        Ray
James Hanlon                                         Harry
Melissa Harrington                                   Grant
Danielle Harrington                                  Fannie
Kimberly Harrity                                     Crosby
Janice Hastings                                      Coco
Gabrielle Haussmann                                  Chewbarka
Lindsay Head                                         Kincade
Lauren Head                                          Mantra
Catherine Hentz                                      Pat
Robin Hentz                                          Pat
Robin Hentz                                          Warren
Marjorie Hernandez                                   Ella
John & Deborah Herrin                                 Thompson
Lyndsee Hewston                                      Shirley
Taylor Hill                                          Lucky
Maggi Reese Hines                                    Boxy
Sierra Hoadley                                       Talia
William Hoisk                                        Breezie
Kamal Hottinger                                      Dex
Keeley Householder                                   Regal
Scott Howart                                         Charlie
Eleanor Makinen                                     Catriona Law
Patrick McCarthy                                    Margaret
Kaitlin Georgevich                                  Buddy
Riley Geoghan                                        Rae
Kathleen Georgievich                                Buddy
Geri & Kirk Gwendeniger                              Galway
Geri & Kirk Gwendeniger                              Rudy
Ms. Julie Giabella                                   Bruce
Cecelia Giangacomo                                   Plum
Paula Giardinella                                    Colonel Potter
Debbie Ginsberg                                    Margaret
Amanda Goldman                                      Benny
Destiny Goldsmith                                   Arc
Claudia Goodwin                                    Digger
Katelyn Grajewski                                    Liz
Mary Green                                           Mirabelle
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Lauren Griffin                                      River
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Alexandra Guest                                    Beth
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Eliot Haas                                         Billy
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Katherine Haithcox                                  Patsy
Michelle Halada-Schmid                                Watson
Jasmine Hallock                                    Anna
Paige Hamby                                        Tweety
Jahi Hamilton                                        Ray
James Hanlon                                        Harry
Melissa Harrington                                  Grant
Danielle Harrington                                 Fannie
Kimberly Harrity                                    Crosby
Janice Hastings                                     Coco
Gabrielle Haussmann                                Chewbarka
Lindsay Head                                        Kincade
Lauren Head                                         Mantra
Catherine Hentz                                     Pat
Robin Hentz                                        Pat
Robin Hentz                                        Warren
Marjorie Hernandez                                   Ella
John & Deborah Herrin                                 Thompson
Lyndsee Hewston                                    Shirley
Taylor Hill                                         Lucky
Maggi Reese Hines                                   Boxy
Sierra Hoadley                                      Talia
William Hoisk                                        Breezie
Kamal Hottinger                                    Dex
Keeley Householder                                   Regal
Scott Howart                                        Charlie
Eleanor Makinen                                    Catriona Law
Patrick McCarthy                                    Margaret
Kaitlin Georgevich                                  Buddy
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Keeley Householder                                   Regal
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Jana Haas                                           Billy
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Jasmine Hallock                                    Anna
Paige Hamby                                        Tweety
Jahi Hamilton                                        Ray
James Hanlon                                        Harry
Melissa Harrington                                  Grant
Danielle Harrington                                 Fannie
Kimberly Harrity                                    Crosby
Janice Hastings                                     Coco
Gabrielle Haussmann                                Chewbarka
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Lauren Head                                         Mantra
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Robin Hentz                                        Pat
Robin Hentz                                        Warren
Marjorie Hernandez                                   Ella
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Lyndsee Hewston                                    Shirley
Taylor Hill                                         Lucky
Maggi Reese Hines                                   Boxy
Sierra Hoadley                                      Talia
William Hoisk                                        Breezie
Kamal Hottinger                                    Dex
Keeley Householder                                   Regal
Scott Howart                                        Charlie
Eleanor Makinen                                    Catriona Law
Patrick McCarthy                                    Margaret
Kaitlin Georgevich                                  Buddy
Riley Geoghan                                     Rae
Kathleen Georgievich                                Buddy
Geri & Kirk Gwendeniger                              Galway
Geri & Kirk Gwendeniger                              Rudy
Ms. Julie Giabella                                   Bruce
Cecelia Giangacomo                                   Plum
Grace McGeehin
Elly McGuire
Grace McHugh
Christina Meiers
Olivia Meza
Jacquelyn Michel
Kathleen Miele
Nicole Miele
Kathryn Miller
Nahoko Mizuta
John Monachik
Marcie Moore
Joanne Moos
Mary Kathryn Moreland
Emily Morina
James Morrissey
Susan Mottola
Michele Mullen
Devon Muller
Alisha Muscatwala
Christina Musser
Kyung Min Nam
Shiva Nama
Joe & Carol Napolitano
Madison Napolitano
Maheen Nazarally
Garrett Neidlinger
Elissa Nelson
Sharon Nelson
Tom Nicholson
Emma Nold
Sean & Joanne O’Connell
Molly Oertel
Eileen O’Malley
Kathleen O’Neill
Caroline Orlando
Sharayah Owens
Kelsie Owens
Maureen Pace
Taylor Pace
Mathew Padanilam
Su Pak
Ashton Pearson
Julie Peteroy
Alexandra Pichler
Ashley Pilcher
Antonia Pincus
Patricia Piotrowski
Catherine Pizza
Mawell Pollack
Samantha Pollak
Samantha Pollak
Scott Powers
Molly Pruett
Christian Putman
Macy Pyres
Abby Queen
Abby Queen
Rachel Quimby
Kelsey Quinn
Julia Ragsdale
Julie Ranieri & Family

Magnum
Scooby
Wren
Josie
Jane
Alexander
Tucci
Tucci
Caroline
Jackson
Aspen
ION
Casey
Sparky
Margaret
Woobs
Joey
Picoozi
Angelo
Lefty
Petro
Sadie
Chum
Hope
Hope
Molly
Chevy
Milton
Chick
Aquinnah
Belle
Roisin
Robert
Rosie
Micah
Galway
River
Dorothy
Leona
Leona
Benji
Anna
Lucy
Daisy
Frieda
Joule
Susie
Eleanor
Talia
Jubilee
Honda
Derby
Lyra
Grace
Uber
Max
Warren
Shanley
Robert
Hershey
Pal
Joey

Megan Reilly
Diane Rein
Lucinda Rempala
Paul & Karla Reuter
Shannon Rhodes
John Richiusa
Jasmine Richman
Nancy Riedel
Edmond Roarty
Ericah Roncone
Jessica Rook
Natasha Roque-Rosario
Mariangel Rosias
Janet Ross
Sandy & Michael Rostkowski
Tom & Debbie Rubing
Jenna Ryan
Liliana Salinas
Jade Samples
Javery Santwire
Javery Santwire
Elizabeth Scarpelli
Eileen Scheiner
Victoria Schiffer
Lauri Schleicher
Allison Shaw
Bethani Shilladay
Denise Siebert
Jori Sienkiewicz
Michelle Simmons
Maxwell Simpson
Georgia Simmons
Georgia Skidas
Georgia Skidas
Timothy
Lauren Slovensky
Farran Smith
Kate Smith
Scott Smith
Joshua Spalding
Mariani Spiotta
Karen Stafford
Keona Stafford
Larry & Diane Steffes
Brooke Stern
Courtney Stewart
Casandra Super
Naoko & Yoshikazu Takahashi
Ethan Taylor
Chardonnay Terrell
J.P. Thal-Larsen
Jenna Thomas
Diane Thorp
Michelle Tompkins
Neil Toohey
Linda Tran
Linda Tran
Allie Travers
Nancy Tryebwasser
Donna Triolo-Hundt
Jefferson Tsai
James Tubbs
Christian & Jeanette Tully
Stephanie Turner
Sid
Cashew
Rudy
Domenick
Jojo
Velma
Zora
Lancer
Raglan
Harley
Pal
Daisy
Chloe
Clarke
Finnerty
Tribble
Balloo
Bushi
Mantra
Tempo
Howard
Chivas
Nancy
Charlie
Benny
Rabun
Rudy
Buddy
Picoozi
Angelo
Vail
Goose
Cinch
Harmony
Maudie
Nora
Tesla
Davis
Trevor
Bretagne
Rose
Rolo
Frida
Jetty
Raden
Buff
Eagle
Margaret
Oxie
Jean
Blue
Mo
Lindy
Daisy
Pat
Sonny
Clover
Twix
Shanley
Radar
Bogey
Chewbarka
Valued Veterinary Partners

The Valued Veterinary Partnership program is designed to acknowledge and thank the members of the veterinary practices who support our mission by providing superlative care for our puppies and working dogs.

All Creatures Veterinary Hospital
   Rockport, ME
Ashfield Cheyne Veterinary Service
   Norwood, MA
Cumberland Valley Veterinary Clinic
   Hagerstown, MD
Davis Animal Hospital
   Pensacola, FL
Deer Park Animal Hospital
   Deer Park, NY
East Bay Veterinary Clinic
   Merrick, NY
East Hampton Veterinary Group
   East Hampton, NY
Eastport Animal Hospital & Wellness Center
   East Moriches, NY
Enfield Animal Hospital
   Enfield, CT
Fort Hill Animal Hospital
   Huntington, NY

Franklin Veterinary Clinic
   Franklin, MA
LaVale Veterinary Hospital
   LaVale, MD
Mid Island Animal Hospital
   HICKSVILLE, NY
Mid-Atlantic Veterinary Hospital
   Hagerstown, MD
New England Animal Medical Center Inc.
   West Bridgewater, MA
Pepperell Veterinary Hospital
   Pepperell, MA
Plainview Animal Hospital
   Plainview, NY
Pocomoke Animal Hospital, Inc.
   Pocomoke City, MD
Sayville Hospital for Animals
   Sayville, NY
Whaleyville Animal Hospital
   Whaleyville, MD

The Guide Dog Foundation has made every effort to ensure the accuracy of the names on this list.
Board of Directors

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Chair of the Board*

CSM Gretchen G. Evans (Ret.)
Vice Chair – Development*

Glenn Tecker
Vice Chair – Planning*

Lucas Matthiessen
Vice Chair – Organizational Culture*

Heidi Vandewinckel, LCSW
Vice Chair – Program*

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Vice Chair – Donor Engagement*

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Pamela Tate
Michael F. Troiano, Esq.
MAJ Peter Way (Ret.)

*Executive Committee Member
†Non-voting

Leadership Team

John Miller
President and Chief Executive Officer

Laura English
Chief Finance Officer

Brad Hibbard
Chief Program Officer

Grete Eide
Chief Canine Care Officer

Jennifer Gisler
Chief Growth Officer

Sheila O’Brien
Director of External Relations, Program Development and Quality Assurance

Loretta Quis
Director of Administrative Services

Andrew Rubenstein
Director of Marketing

Pam Vitale
Executive Administrator

Guide Dog Foundation Expenses

80.8% Program

11.3% Fundraising

7.9% Administration
# Guide Dog Foundation for the Blind, Inc.® & America’s VetDogs® – the Veteran’s K-9 Corps®, Inc.

## Financial Statements for the Year Ended June 30, 2019

### Consolidated Statement of Activities and Changes in Net Assets

**Unrestricted** | **Temporarily & Permanently Restricted** | **Total Net Assets** | **Total Net Assets**
<table>
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<tbody>
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<td><strong>Public Support and Revenues</strong></td>
<td><strong>Net Assets</strong></td>
<td><strong>Year Ended June 30, 2019</strong></td>
<td><strong>Year Ended June 30, 2018</strong></td>
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<td>Contributions</td>
<td>$9,885,927</td>
<td>$379,572</td>
<td><strong>$10,265,499</strong></td>
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<td>Government Grants</td>
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<td>Bequests and Legacies</td>
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<td>6,232,996</td>
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<td>Special Events (Net of Expenses)</td>
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<td>430,490</td>
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<td>Miscellaneous Income</td>
<td>430,490</td>
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<td>430,490</td>
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<td>Satisfaction of Restrictions</td>
<td>333,867</td>
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<td><strong>Total Public Support &amp; Revenue</strong></td>
<td><strong>17,791,441</strong></td>
<td><strong>45,705</strong></td>
<td><strong>17,837,146</strong></td>
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**Expenses**

| **Program Services** | | | | |
|---|---|---|---|
| Dog Training | 5,532,213 | - | 5,532,213 | 5,712,077|
| Breeding & Puppy Program | 2,381,583 | - | 2,381,583 | 2,259,250|
| Student & Graduate Services | 1,741,181 | - | 1,741,181 | 1,647,064|
| Public Education | 1,602,408 | - | 1,602,408 | 1,191,145|
| **Total Program Services** | **11,257,385** | - | **11,257,385** | **10,809,536**|

| **Supporting Services** | | | | |
|---|---|---|---|
| Management & General | 1,111,644 | - | 1,111,644 | 882,894|
| Fundraising | 1,582,848 | - | 1,582,848 | 1,154,259|
| **Total Supporting Services** | **2,694,492** | - | **2,694,492** | **2,537,092**|
| **Total Expenses** | **13,951,877** | - | **13,951,877** | **13,346,628**|

**Increase (decrease) in net assets from operations**

<p>| | | | |</p>
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<tr>
<td>Investment Income</td>
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<td>-</td>
<td>459,133</td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
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<td><strong>45,705</strong></td>
<td><strong>4,344,292</strong></td>
</tr>
</tbody>
</table>

**Net Assets, Beginning of Year**

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>24,485,360</td>
<td>389,402</td>
<td>24,874,762</td>
<td>22,675,081</td>
</tr>
</tbody>
</table>

**Net Assets, End of Year**

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>$28,784,057</td>
<td>$435,107</td>
<td>$29,219,164</td>
<td>$24,874,762</td>
</tr>
</tbody>
</table>

### Consolidated Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>June 30, 2019</th>
<th>June 30, 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Assets</td>
<td>$25,935,929</td>
<td>$21,480,927</td>
</tr>
<tr>
<td>Restricted Assets</td>
<td>389,715</td>
<td>360,497</td>
</tr>
<tr>
<td>Fixed Assets</td>
<td>5,819,519</td>
<td>6,335,479</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>32,145,163</strong></td>
<td><strong>28,176,903</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Liabilities</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Liabilities</td>
<td>$2,164,133</td>
<td>$1,983,678</td>
</tr>
<tr>
<td>Long-term Liabilities</td>
<td>761,866</td>
<td>1,318,464</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>2,925,999</strong></td>
<td><strong>3,302,141</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Net Assets</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Without Donor Restriction</td>
<td>28,884,057</td>
<td>24,485,360</td>
</tr>
<tr>
<td>With Donor Restriction</td>
<td>435,107</td>
<td>389,402</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>29,319,164</strong></td>
<td><strong>24,874,762</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Total Liabilities and Net Assets</strong></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>$32,145,163</strong></td>
<td><strong>$28,176,903</strong></td>
</tr>
</tbody>
</table>

Support Services Expenses as % of Public Support & Revenue, Investment Income and Bequests and Legacies 14.73%

The above data has been condensed from the consolidated financial statements as of June 30, 2019, audited by Cerini & Associates, LLP Certified Public Accountants of Bohemia, New York. The consolidated statements include the accounts of the Guide Dog Foundation and America’s VetDogs for the year ended June 30, 2019. In consolidation all material intercompany transactions have been eliminated.

Copies of the audited statements including the accountant’s unqualified opinion dated September 10, 2019, are available from the Guide Dog Foundation for the Blind, Inc., upon request.
Mission Statement

To improve the quality of life of people who are blind, visually impaired, or with other special needs.

Our good work depends on friends like you.

The Guide Dog Foundation is tax exempt under Section 501(c)(3) of the Internal Revenue Code, and thus charitable donations are deductible to the full extent allowed by law. If you wish to include the Guide Dog Foundation in your estate planning and leave a specific, fixed amount, or a percentage, please use the following language: “I give and bequeath (the sum of $ or %) to the Guide Dog Foundation for the Blind, Inc., a not-for-profit corporation chartered in New York, with its offices at 371 East Jericho Turnpike, Smithtown, New York 11787-2976.” We advise you to consult your attorney before writing or amending your will. For more information on how to make current and/or planned gifts to the Guide Dog Foundation, please contact our Development Department at (866) 282-8045.

To make your secure online donation, visit GuideDog.org/AnnualReport.